## bain helps transportation & logistics companies



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## Case Study For Linitrum Web



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title\_typography="%7B%22font\_family%22%3A%220pen%20Sans%22%2C%22font\_weight%22%3A%22%22%2C%22font\_style%22%3A%22%22%2C%22font\_size\_md%22%3A%22%22%2C%22font\_size\_md%22%3A%22%22%2C%22font\_size\_xs%22%3A%22%22%2C%22font\_size\_xs%22%3A%22%22%2C%22align%22%3A%22%22%2C%22text\_transform%22%3A%22%22%2C%22line\_height%22%3A%2226px%22%2C%22letter\_spacing%22%3A%220%22%2C%22color%22%3A%22%22%2C%22letter\_spacing%22%3A%220%22%2C%22color%22%3A%22%22%2C%22letter\_spacing%22%3A%220%22%2C%22color%22%3A%22%22%2C%22hover\_color%22%3A%22%22%2TD"css=".vc\_custom\_1571456600312{margin-bottom: 15px!important;}"]Arguzo employees are now more empowered; Arguzo also has the benefit of generating reports instantaneously

whenever needed. They can now make decisions on the fly based on the latest real time data.

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2C%22font\_size\_lg%22%3A%22%2C%22font\_size\_md%22%3A%22%2C%2C %22font size sm%22%3A%22%2C%22font size xs%22%3A%22%2C%2 2align%22%3A%22%22%2C%22text transform%22%3A%22%2C%22line h eight%22%3A%22%2C%22letter spacing%22%3A%220.025em%22%2C%22 color%22%3A%22%23000000%22%2C%22hover\_color%22%3A%22%22%7D" values="%5B%7B%22items%22%3A%22Improve%20sales%20and%20operati ons%20and%20production%20planning%3A%22%7D%5D"]The focused their efforts on a few of the highest-value S&OP levers in order to review the current planning process, identify gaps in the planning infrastructure and analytically understand demand and supply variability.[g5element list item typography="%7B%22font family%22%3A%220pen%20Sans%22%2C%2 2font weight%22%3A%22700%22%2C%22font style%22%3A%22normal%22% 2C%22font size lg%22%3A%22%2C%22font size md%22%3A%22%2C%2C %22font size sm%22%3A%22%2C%22font size xs%22%3A%22%2C%2 2align%22%3A%22%22%2C%22text transform%22%3A%22%2C%22line h eight%22%3A%22%2C%22letter spacing%22%3A%220.025em%22%2C%22 color%22%3A%22%23000000%22%2C%22hover color%22%3A%22%22%7D" values="%5B%7B%22items%22%3A%22Determine%20the%20right%20inven tory%20level%3A%22%7D%5D"]With hundreds of medications in the market, Pharm Ltd. needed a proper method to predict and manage their inventory. Using a mean absolute percentage analysis (MAPE), the teams defined appropriate levels for raw materials and finished products by mapping actual versus forecasted sales on the most important SKUs.[g5element list item typography="%7B%22font family%22%3A%220pen%20Sans%22%2C%2 2font weight%22%3A%22700%22%2C%22font style%22%3A%22normal%22% 2C%22font size lg%22%3A%22%2C%22font size md%22%3A%22%2C%2C %22font size sm%22%3A%22%2C%22font size xs%22%3A%22%2C%2 2align%22%3A%22%2C%22text transform%22%3A%22%2C%22line h eight%22%3A%22%2C%22letter\_spacing%22%3A%220.025em%22%2C%22 color%22%3A%22%23000000%22%2C%22hover color%22%3A%22%22%7D" values="%5B%7B%22items%22%3A%220ptimize%20the%20supply%20chain %20for%20perfect%20order%20planning%3A%22%7D%5D"]The diagnostic determined the stressors that affected sales and service levels. The teams focused on resolving issues related to higher-than-normal back-orders and lead times, which stressed the entire supply chain and led to delays in medications reaching consumers. Companies seem to dislike the term 'turnaround consulting' because it represents failure. The truth is that turnaround consulting represents success at realizing the company is going in the wrong direction. The only time the company fails is when it is not possible to do a turnaround anymore. We help companies pivot into more profitable directions where they can expand and grow. It is inevitable that companies will end up making a few mistakes; we help them correct these mistakes.

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